

INDUSTRY

PETROLEUM MARKETERS

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OVERVIEW

For more than 25 years, our firm has been serving the petroleum marketers industry, including serving as general counsel for the Indiana Food & Fuel Association (IFFA). In this highly-regulated industry, we have a breadth and depth of experience in business transactions, insurance, real estate, litigation, and environmental services. This allows us to provide full-service legal representation for our petroleum marketing clients across all regulatory, transactional, litigation and legislative forums.

We have represented petroleum marketers in Indiana and neighboring states in work ranging from compliance, transactions, litigation involving the Underground Storage Tank Act (USTA) and the Petroleum Marketing Practice Act (PMPA), insurance coverage, and legislative, regulatory and administrative matters. We also represent the petroleum marketers industry in lobbying efforts before the Indiana General Assembly.

ENVIRONMENTAL

With our in-depth environmental knowledge, we are uniquely qualified to handle transactions involving any environmental challenge. These include:

- Obtain necessary permitting
- Compliance & Enforcement issues
- Assist with audits
- Conduct necessary due diligence

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RELATED PRACTICES

BUSINESS
ENVIRONMENTAL
INSURANCE COVERAGE
LITIGATION
REAL ESTATE

INSURANCE COVERAGE

We have built a rich history in handling insurance coverage matters for the petroleum industry. Regardless of the coverage (general liability, property, product liability, environmental, etc.), we help petroleum marketers recover from their insurers and make sure their insurance programs are adequate, such as:

- Post cleanup costs
- Coverage in place agreements for buyouts and future costs
- Litigation regarding general liability coverage
- Access the environmental coverage
- Conduct coverage audits

REAL ESTATE

Location is often critical to petroleum marketers. Our attorneys counsel clients in buying and selling properties and guide petroleum marketers in assessing site risks and negotiating the best terms to acquire the land and space required for your operations. Specifically, we help:

- Acquire and sell property
- Conduct necessary due diligence
- Assist with financing
- Construction of properties throughout the country
- Navigate zoning and land use issues

LITIGATION

Our attorneys help manufacturers with a variety of litigation needs. We regularly represent them in lawsuits such as:

- Real Estate litigation
- Commercial disputes with suppliers or customers
- Product-liability claims
- Environmental disputes
- Employment-related litigation

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BUSINESS

We provide a wide range of business and commercial law services to meet the business needs, including:

- Acquisition
- Disposition
- Development
- Real estate litigation
- Corporate governance documentation
- Selling/acquiring entities
- Financing major equipment upgrades
- Assist with employment issues

EXPERIENCE

- *Shell Oil Co. v. Meyer*, 684 N.E.2d 504 (Ind. Ct. App. 1997), trans. granted, Shell Oil Co. v. Meyer, 705 N.E.2d 962 (Ind. 1998) (liability of owners and operators under Indiana Underground Storage Tank Act)
- *NRC Corp. v. Amoco Oil Co.*, 205 F.3d 1007 (7th Cir. 2000) (environmental liability and damages for contamination of leased premises)

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